

(Company No. 424838-D)

(Incorporated in Malaysia)

# INTERIM REPORT FOR THE FOURTH QUARTER ENDED **31 DECEMBER 2015**

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(Company No. 424838-D) (Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 DECEMBER 2015 – unaudited

	INDIVIDUAL QUARTER		CUMULATIV	CUMULATIVE QUARTER	
In thousands of RM	Current Quarter Ended 31-Dec-15	Corresponding Quarter Ended 31-Dec-14	Cumulative Year To Date 31-Dec-15	Corresponding Year To Date 31-Dec-14	
Revenue	272,981	287,843	1,152,839	1,227,870	
Results from operating activities	18,137	33,748	88,523	135,617	
Finance costs	(533)	(668)	(1,471)	(1,326)	
Finance income	3,081	2,484	11,086	9,791	
Share of profit of equity-accounted investee, net of tax	(2,703)	84	(3,112)	1,203	
Profit before tax	17,982	35,648	95,026	145,285	
Income tax expense	(111)	(7,894)	(23,113)	(34,133)	
Profit for the period	17,871	27,754	71,913	111,152	
Other comprehensive income/(expense), net of tax					
Items that will not be reclassified subsequently to profit or loss					
Remeasurement of defined benefit liability / (asset)	-	(50)	-	-	
Revaluation of property, plant and equipment	-	92,395	-	92,395	
Items that will be reclassified subsequently to profit or loss					
Foreign currency translation differences for foreign operations	710	4,677	16,429	2,295	
Share of foreign currency translation differences of equity-accounted investee	(1,232)	1,252	1,542	122	
Other comprehensive income/ (expense) for the period, net of tax	(522)	98,274	17,971	94,812	
Total comprehensive income for the period	17,349	126,028	89,884	205,964	
Profit attributable to :					
Owners of the Company	14,712	24,690	60,490	98,403	
Non-controlling interests	3,159	3,064	11,423	12,749	
Profit for the period	17,871	27,754	71,913	111,152	
Total comprehensive income attributable to:					
Owners of the Company	14,190	122,964	78,461	193,215	
Non-controlling interests	3,159	3,064	11,423	12,749	
Total comprehensive income for the period	17,349	126,028	89,884	205,964	
Earnings per share					
Basic (sen)	7.52	12.62	30.93	50.29	
Diluted (sen)	N/A	N/A	N/A	N/A	

The above condensed consolidated statements of profit or loss and other comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2014 and the accompanying explanatory notes attached to these interim financial statements.

(Company No. 424838-D) (Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2015 - unaudited

	As at	As at
In thousands of RM	31-Dec-15	31-Dec-14
Assets		
Property, plant & equipment	466,610	406,103
Prepaid lease payments	16,926	14,869
Investment properties	97,854	97,290
Investment in an associate	11,463	8,864
Investments in joint ventures	29,948	34,524
Intangible assets	23,381	11,632
Deferred tax assets	11,101	14,731
Total non-current assets	657,283	588,013
Inventories	221,559	209,096
Trade and other receivables, including derivatives	260,828	343,603
Other investments	141,969	78,506
Cash and cash equivalents	264,214	279,384
Total current assets	888,570	910,589
Total assets	1,545,853	1,498,602
Equity		
Share capital	201,600	201,600
Reserves	995,091	954,774
Treasury shares	(13,289)	(12,818)
Total equity attributable to owners of the Company	1,183,402	1,143,556
Non-controlling interests	37,220	32,949
Total equity	1,220,622	1,176,505
Liabilities		
Employee benefits	13,001	11,448
Deferred tax liabilities	32,576	28,246
Total non-current liabilities	45,577	39,694
Trade and other payables, including derivatives	221,766	242,967
Short term borrowings	56,194	37,029
Current tax liabilities	1,694	2,407
Total current liabilities	279,654	282,403
Total liabilities	325,231	322,097
Total equity and liabilities	1,545,853	1,498,602
Net assets per share attributable to owners of the Company (RM)	6.05	5.84

The above condensed consolidated statements of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2014 and the accompanying explanatory notes attached to these interim financial statements.

(Company No. 424838-D) (Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 31 DECEMBER 2015 - unaudited

<-----> Attributable to the owners of the Company -----> <----- Non-Distributable --Distributable Non-Treasury Translation Revaluation Share controlling Total Share Retained In thousands of RM equity Total capital shares reserve reserve premiums profits interests At 1-Jan-14, as previously stated (12,806) 17,898 916754 942,954 201,600 (12.142)722.204 26,200 71.758 71.758 71.758 Revaluation of investment properties At 1-Jan-14, restated 201,600 (12,806) (12,142)17.898 793,962 988.512 26.200 1,014,712 92,395 92,395 92,395 Revaluation of property, plant and equipment, net of tax Foreign currency translation differences for foreign operations 2,417 2.417 2.417 Profit for the year 98,403 98,403 12,749 111,152 2,417 92,395 Total comprehensive income for the year 98,403 193,215 12,749 205,964 Own shares acquired (12)(12)(12) Dividends to owners of the Company (38,159) (38,159) (38,159) Dividends to non-controlling interests (6,000)(6,000)Total transactions with owners of the Company (12) (38,159) (38,171) (6,000) (44,171) (12,818) At 31-Dec-2014 201,600 (9,725) 92,395 17,898 854,206 1,143,556 32,949 1,176,505 At 1-Jan-15 201,600 (12,818) (9,725)92,395 17,898 854,206 1,143,556 32,949 1,176,505 Foreign currency translation 17,971 17,971 17,971 differences for foreign operations 60.490 11.423 Profit for the year 60.490 71.913 Total comprehensive income for the year 17,971 60,490 78,461 11,423 89,884 (471) (471) (471) Own shares acquired 1,738 1.738 Subscription of shares by non-controlling interests (882) Effects of changes from joint venturer to subsidiary (882)Dividends to owners of the Company (38,144) (38,144) (38,144 Dividends to non-controlling interests (8,008)(8,008)Total transactions with owners of the Company (471) (38,144) (38,615) (45,767) (7.152)

201,600

(13,289)

8,246

92,395

17,898

876,552

1,183,402

37,220

1,220,622

At 31-Dec-2015

The above condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 31 December 2014 and the accompanying explanatory notes attached to these interim financial statements.

(Company No. 424838-D) (Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED 31 DECEMBER 2015 – unaudited

	For the 12 months period ended	period ended
In thousands of RM	31-Dec-15	31-Dec-14
Cash flows from operating activities		
Profit before tax and non-controlling interests	95,026	145,285
Adjustments for non-cash items	41,872	23,607
Changes in working capital	70,280	42,716
Cash generated from operations	207,178	211,608
Interest/Tax/Employee benefits/provision	(28,993)	(37,052)
Net cash generated from operating activities	178,185	174,556
Cook flows from investing activities		
Cash flows from investing activities  Proceeds from disposal of property, plant and equipment	433	2,010
Acquisition of property, plant and equipment	(103,912)	(91,210)
Acquisition of business	(103,712)	(13,856)
Net increase in other investments	(63,463)	(78,506)
Additions of intangible assets	(15,865)	(101)
Proceeds from disposal of joint ventures	(10,000)	315
Subscription of shares in joint ventures	(1,200)	(2,122)
Subscription of shares in subsidiaries by non-controlling interests	1,738	-
Net cash used in investing activities	(182,269)	(183,470)
Cash flows from financing activities		
Dividends paid to non-controlling interests	(8,008)	(6,000)
Dividends paid to owners of the Company	(38,144)	(38,159)
Dividend received from joint ventures	(30,111)	600
Net drawdown of short-term borrowings	19,165	24,182
Purchase of treasury shares	(471)	(12)
Net cash used in financing activities	(27,458)	(19,389)
Net decrease in cash and cash equivalents	(31,542)	(28,303)
Effect of exchange rate fluctuations	16,372	1,271
Cash and cash equivalents at 1 January	279,384	306,416
Cash and cash equivalents at the end of year	264,214	279,384
Cash and cash equivalents at the end of financial period comprise	e the following:	
Cash and bank balances	60,476	50,370
Deposits and corporate management account with licensed banks		229,014
1 1	264,214	279,384

The above condensed consolidated statements of cash flows should be read in conjunction with the audited financial statements for the year ended 31 December 2014 and the accompanying explanatory notes attached to these interim financial statements.

#### A1. BASIS OF PREPARATION

This condensed consolidated interim financial statement (Condensed Report) has been prepared in accordance with MFRS134: Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

This condensed report should be read in conjunction with the audited financial statements for the financial year ended 31 December 2014. The explanatory notes attached to the condensed report provide an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the financial year ended 31 December 2014.

### A2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2014, except the adoption of the following Malaysian Financial Reporting Standards ("MFRS"), Amendments to MFRSs and IC Interpretations:

# (a) MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 July 2014

- Amendments to MFRS 1, First-time Adoption of Malaysian Financial Reporting Standards (Annual Improvements 2011-2013 Cycle)
- Amendments to MFRS 3, Business Combinations (Annual Improvements 2010-2012 Cycle and 2011-2013 Cycle)
- Amendments to MFRS 8, Operating Segments (Annual Improvements 2010-2012 Cycle)
- Amendments to MFRS 13, Fair Value Measurement (Annual Improvements 2010-2012 Cycle and 2011-2013 Cycle)
- Amendments to MFRS 116, Property, Plant and Equipment (Annual Improvements 2010-2012 Cycle)
- Amendments to MFRS 119, Employee Benefits Defined Benefit Plans: Employee Contributions
- Amendments to MFRS 124, Related Party Disclosures (Annual Improvements 2010-2012 Cycle)
- Amendments to MFRS 138, Intangible Assets (Annual Improvements 2010-2012 Cycle)
- Amendments to MFRS 140, Investment Property (Annual Improvements 2011-2013 Cycle)

The following are MFRSs, Amendments to MFRSs, and IC Interpretations that have been issued by the Malaysian Accounting Standards Board but not yet effective:

# (b) MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2016

- Amendments to MFRS 5, Non-current Assets Held for Sale and Discontinued Operations (Annual Improvements 2012-2014 Cycle)
- Amendments to MFRS 7, Financial Instruments: Disclosures (Annual Improvements 2012-2014 Cycle)
- Amendments to MFRS 10, Consolidated Financial Statements and MFRS 128, Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

# A2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# (b) MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2016 (continued)

- Amendments to MFRS 10, Consolidated Financial Statements, MFRS 12, Disclosure of Interests in Other Entities and MFRS 128, Investments in Associates and Joint Ventures Investment Entities: Applying the Consolidation Exception
- Amendments to MFRS 11, Joint Arrangements Accounting for Acquisitions of Interests in Joint Operations
- MFRS 14, Regulatory Deferral Accounts
- Amendments to MFRS 101, Presentation of Financial Statements Disclosure Initiative
- Amendments to MFRS 116, Property, Plant and Equipment and MFRS 138, Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortisation
- Amendments to MFRS 116, *Property, Plant and Equipment* and MFRS 141, *Agriculture Agriculture: Bearer Plants*
- Amendments to MFRS 119, Employee Benefits (Annual Improvements 2012-2014 Cycle)
- Amendments to MFRS 127, Separate Financial Statements Equity Method in Separate Financial Statements
- Amendments to MFRS 134, *Interim Financial Reporting (Annual Improvements 2012-2014 Cycle)*

# (c) MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2017

- MFRS 15, Revenue from Contracts with Customers
- (d) MFRSs, Interpretations and amendments effective for annual periods beginning on or after 1 January 2018
  - MFRS 9, Financial Instruments (2014)

The Group will adopt the abovementioned accounting standards, amendments and interpretation when they become effective in the respective financial periods.

## A3. AUDIT QUALIFICATIONS

There were no audit qualifications in the annual financial statements for the year ended 31 December 2014.

## A4. COMMENTS ABOUT SEASONAL OR CYCLICAL FACTORS

The operations of the Group were not affected by any seasonal or cyclical factors, other than the general economic environment in which the Group operates.

## A5. UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

There were no unusual items that have a material effect on the assets, liabilities, equity, net income or cash flows for the period.

#### A6. SIGNIFICANT ESTIMATES AND CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in prior financial year.

#### A7. DEBT AND EQUITY SECURITIES

There were no issuances, repurchases, resale or repayment of debts and equity securities in the current interim period and financial year to date, other than the following repurchase of shares by the Company:

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<u>Month</u>	No. of shares repurchased	In thousands of RM  Total  consideration
Mar-15	1,000	5
May-15	50,000	251
Jun-15	24,700	120
Jul-15	20,100	91
Aug-15	1,000	4

96,800

#### A8. DIVIDENDS PAID

Total

No dividends were paid during the quarter ended 31 December 2015.

# **A9. SEGMENTAL INFORMATION**

The Group's operating structure comprises the following strategic business divisions, each offering different groups of products or activities as described below:

- Suspension Division, Malaysia: comprises business in products such as leaf springs, parabolic springs, coil springs, shock absorbers, Gas Springs, U-bolts and metal parts.
- *Interior & Plastics Division, Malaysia*: comprises business in products such as plastics parts, interiors, seatings for motor vehicles, buses, auditoriums, cinemas, and rails and light rails system.
- Electrical & Heat Exchange Division, Malaysia: comprises business in products such as air-conditioning systems, radiators, starter motors, alternators, wiper system, distributors and other electrical parts.
- *Marketing Division, Malaysia*: main activity is that of trading and distribution of automotive components/parts manufactured by the Group for the replacement and export market.
- *Others, Malaysia:* comprises mainly operations related to the rental of investment properties in Malaysia, distribution of motor vehicle, provision of management services for companies within the Group and provision of automotive research and development services.
- Operations Outside Malaysia: comprises businesses in Indonesia, Vietnam and Australia.

# A9. SEGMENTAL INFORMATION (CONTINUED)

Performance of these operating segments is measured primarily on the gross sales and the profit before tax. The results by segments for the quarter are as follows:

In thousands of RM

# INDIVIDUAL QUARTER

	31-Dec-15		31-D	ec-14
	Segment Revenue	Profit/(loss) before tax	Segment Revenue	Profit /(loss) before tax
Operations within Malaysia				
Suspension	58,855	8,584	61,708	5,747
Interior & Plastics	170,591	730	198,527	20,382
Electricals & Heat Exchange	41,854	5,906	37,899	8,521
Marketing	51,817	2,002	56,605	1,866
Others	14,957	3,155	13,978	597
Operations outside Malaysia	29,392	(2,248)	24,444	(620)
	367,466	18,129	393,161	36,493
Eliminations	(94,485)	(147)	(105,318)	(845)
	272,981	17,982	287,843	35,648

In thousands of RM

# **CUMULATIVE QUARTER**

	31-Dec-15		31-D	ec-14
	Segment	Profit/(loss)	Segment	Profit /(loss)
	Revenue	before tax	Revenue	before tax
Operations within Malaysia				
Suspension	224,310	22,040	245,726	21,739
Interior & Plastics	753,965	44,016	848,579	89,812
Electricals & Heat Exchange	173,444	15,065	203,831	25,225
Marketing	179,140	7,646	202,285	8,096
Others	43,786	1,258	37,719	(2,268)
Operations outside Malaysia	113,629	4,727	74,501	2,971
	1,488,274	94,752	1,612,641	145,575
Eliminations	(335,435)	274	(384,771)	(290)
	1,152,839	95,026	1,227,870	145,285

# A10. VALUATION OF PROPERTY, PLANT AND EQUIPMENT

The valuation of property, plant and equipment were brought forward without amendment from the annual financial statements for the year ended 31 December 2014.

## A11. VALUATION OF INVESTMENT ROPERTIES

Subsequent to initial recognition, investment properties of the Group are stated at fair value which reflects market conditions at reporting date. The Group last recognised the fair value of the investment property based on a valuation carried out by external valuer on 28 November 2014. This valuation has been updated during the year based on a valuation carried out by an independent professional external valuer, Rahim & Co. Chartered Surveyors on 18 November 2015. The fair value gain of RM536,000 (net of deferred tax) has been incorporated into the consolidated financial statements for the year ended 31 December 2015.

## A12. RELATED PARTY DISCLOSURES

The following are significant related party transactions:-

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
In thousands of RM	Current	Corresponding	Cumulative	Corresponding
	Quarter Ended	Quarter Ended	Year To Date	Year To Date
With TCMH Group	31-Dec-15	31-Dec-14	31-Dec-15	31-Dec-14
Sales	10,225	10,990	47,613	52,823
Purchases	(1,280)	(3,438)	(13,805)	(9,130)
Administrative and consultancy services	7	(53)	(286)	(199)
Insurance	(839)	(101)	(4,526)	(2,239)
Rental expenses	(10)	(2)	(35)	(10)
Rental income	460	584	1,800	2,806
Rental income	460	584	1,800	2,806

The above transactions had been entered into in the ordinary course of business on normal commercial terms with Tan Chong Motor Holdings Berhad and its subsidiaries ("TCMH Group").

In thousands of RM	INDIVIDUAL QUARTER		INDIVIDUAL QUARTER		CUMULATI	VE QUARTER
	Current	<b>Current Corresponding</b>		Corresponding		
	Quarter Ended	Quarter Ended	Year To Date	Year To Date		
With WTCH Group	31-Dec-15	31-Dec-14	31-Dec-15	31-Dec-14		
Sales	-	-	-	3		
Purchases	(17)	(38)	(81)	(168)		
Administrative and consultancy services	(185)	(590)	(1,838)	(2,024)		
Rental income	-	17	16	68		
Rental expenses	(237)	(234)	(1,187)	(898)		

The above transactions had been entered into the ordinary course of business on normal commercial terms with Warisan TC Holdings Berhad and its subsidiaries ("WTCH Group").

In thousands of RM	INDIVIDUAL QUARTER		<b>CUMULATIVE QUARTER</b>	
	<b>Current</b> Corresponding		Cumulative	Corresponding
	Quarter Ended	Quarter Ended	Year To Date	Year To Date
With TCIL Group	31-Dec-15	31-Dec-14	31-Dec-15	31-Dec-14
Sales	3,448	4,418	14,758	66,937
Provision of consultancy services	-	(175)	-	123

The above transactions had been entered into in the ordinary course of business on normal commercial terms with Tan Chong International Limited and its subsidiaries ("TCIL Group").

# A13. MATERIAL SUBSEQUENT EVENT

There has not arisen in the interval between the end of this reporting period and the date of this announcement, any item, transaction or event of a material and unusual nature likely to affect substantially the results of the operations of the Group.

## A14. CHANGES IN COMPOSITION OF THE GROUP

On 12 November 2015, the Company has incorporated the following subsidiary:

No	Name of subsidiary	% of shareholding held by the Group	Country of Incorporation	Intended Principal Activities
i)	APM –TS B.V.	80%	Netherlands	To carry out the business of development of springs, absorbers and coil-overs for the automotive markets

Save for the above, there were no material changes to the composition of the Group for the current financial quarter under review.

## A15. CONTINGENT ASSETS AND LIABILITIES

There were no contingent assets or contingent liability as at 31 December 2015.

## A.16 CAPITAL COMMITMENTS

In thousands of RM	31-Dec-15	31-Dec-14
Authorized but not contracted for	75,585	48,621
Contracted but not provided for	19,925	36,457
Total	95,510	85,078

#### **B1 OPERATING SEGMENTS REVIEW**

## **Analysis of Performance of All Operating Segments**

### 4Q15 vs. 4Q14

The Group achieved a revenue of RM273.0 million for the current quarter, representing a drop of 5.2% over prior year corresponding quarter of RM287.8 million, mainly caused by a lower off-take from OEM customers for certain models.

The Group's profit before tax has reduced by 49.6% for the last quarter of 2015 to RM18.0 million compared to previous year same quarter of RM35.6 million. The Group's profitability has been affected by the deterioration of the Ringgit value against all major currencies and a one-off adjustment on inventory value for Interior and Plastic Division.

## Year-to-date 2015 vs Year-to-date 2014

On the whole year basis, the Group's revenue of RM1,152.8 million was lower by 6.1% compared to YTD 2014's revenue of RM1,227.9 million. The reduction in revenue was largely due to lower off-take from OEMs for certain car models and slower sale from domestic replacement market in view of weak consumer sentiment. Nonetheless, Operations outside Malaysia had recorded impressive revenue growth of 52.5% with revenue exceeding RM100 million.

However, the Group's profit before tax has reduced by 34.6% from RM145.3 million to RM95.0 million compared to previous year. The lower profit before tax was attributed to higher raw material prices arising from unfavorable foreign exchange rate, reduction of production volume while production overheads remained relatively fixed and the one-off adjustment on inventory as mentioned earlier.

## **Segmentation Review**

## **Suspension Division**

Revenue for Suspension Division recorded a slight reduction of 4.6% to RM58.9 million in 4Q15 compared to RM61.7 million in 4Q14 because of lower demand from the OEMs customers and replacement markets locally. Profit before tax for the 4Q15 on the other hand increased to RM8.6 million from RM5.7 million, a year ago. The increase was as a result of the improved cost rationalization exercise and operational efficiency, lower steel price which helped to mitigate the unfavourable exchange rate and reversal of provision for product warranty claims during the quarter this year.

Likewise, the Suspension Division's revenue for the year of 2015 decreased by 8.7% to RM224.3 million from RM245.7 million in last year. Profit before tax was RM22.0 million. This is an increase of 1.4% compared to RM21.7 million a year ago for the reasons mentioned earlier.

## **Interior & Plastics Division**

Interior and Plastics Division's revenue fell by 14.1% to RM170.6 million from RM198.5 million in the same period last year due to lower demand from OEM parts. Profit before tax reduced by 96.5% to RM0.7 million from RM20.4 million in the corresponding quarter last year.

The decrease in profit before tax was mainly due to lower revenue, one-off adjustment on inventory value, higher raw material prices arising from unfavorable foreign exchange rate and production overheads remaining relatively fixed during this period.

## **B1** OPERATING SEGMENTS REVIEW (CONTINUED)

## **Interior & Plastics Division (continued)**

Year-to-date 2015, Interior and Plastics posted RM754.0 million in revenue against RM848.6 million in 2014. Profit before tax decreased by 51.0% to RM44.0 million compared to RM89.8 million. The reduction in both top and bottom-line was due to lower demand from OEMs (as two key OEM customers scheduled no production for most months in the second half of the year) and unfavorable product-mix as certain vehicle models have a lower sales value and margin.

## **Electrical & Heat Exchange Division**

The Electrical & Heat Exchange Division's revenue grew by 10.5% to RM41.9 million compared to RM37.9 million in 4Q14, thanks to higher demand from OEMs customers for certain models. The profit before tax, however, decreased to RM5.9 million compared to RM8.5 million in the same quarter last year. The higher profit before tax in 4Q14 was because of reversal of provision recorded in the same period last year.

On a whole year basis, the revenue has decreased by 14.9% to RM173.4 million from RM203.8 million in previous year as certain car models reached the end of production during the last quarter of 2014.

Consistent with the lower revenue and higher operating costs, profit before tax for the year decreased by 40.3% to RM15.1 million.

## **Marketing Division**

The economic uncertainties and weak Ringgit continue to affect business confidence and consumer sentiment locally. Against this backdrop, the Marketing division recorded revenue of RM51.8 million for the current quarter of 2015, a decline of 8.5% compared to RM56.6 million for corresponding quarter in previous year. Despite the decrease in revenue, profit before tax increased by 7.3% to RM2 million. The improved earning was attributed by stronger USD against Ringgit Malaysia for marketing export division.

The segment revenue decreased by 11.4% on year-on-year, registering RM179.1 million compared to RM202.3 million last year. Consistent with the above, profit for the year was lower by 5.6% to RM7.6 million from RM8.1 million last year.

# Others Division, Malaysia

This segment comprises mainly operations relating to the rental of properties in Malaysia, provision of management services, engineering and research services for companies within the Group and sale and distribution of cars. The revenue streams were mainly sale and distribution of cars, rental and services fee charged within the Group and formed part of inter-segment elimination for the total Group's results (as depicted in Note A9).

For the current quarter of 2015, the Other Divisions recorded profit before tax of RM3.2 million compared to RM0.6 million on the back of higher billing of services fee and reversal of provision in the current quarter.

For year-to-date of 2015, this segment recorded profit before tax of RM1.3 million compared to a loss of RM2.3 million in the previous year.

## **B1** OPERATING SEGMENTS REVIEW (CONTINUED)

## **Operations Outside Malaysia**

Operations outside Malaysia saw continuous revenue growth and registered higher revenue of RM29.4 million for the current quarter of 2015, an increase of 20.2% from RM24.4 million recorded in the corresponding quarter last year. The revenue growth was mainly contributed by the coach seats business in Australia and suspension division in Vietnam. However, the segmental loss increased to RM2.2 million compared to loss of RM0.6 million in the same quarter of the previous year mainly due to the written off inventory variance and unfavorable foreign exchange suffered by the Indonesia operations.

Revenue for the year 2015 increased to RM113.6 million from RM74.5 million in previous year. The increase was mainly contributed by consolidating the full year revenue of RM48.5 million compared to RM18.3 million recorded in the last year for 5-month period from the venture in Australia. The Group acquired the coach seat business in Australia on 1 August 2014.

Likewise, profit before tax has improved to RM4.7 million from RM3.0 million in last year.

# B2 MATERIAL CHANGE IN PERFORMANCE OF OPERATING SEGMENTS OF CURRENT OUARTER COMPARED WITH PRECEDING QUARTER

There was no material change to the Group's performance comparing to third quarter of 2015. The Group's revenue has increased by 6.7% to RM273.0 million compared to RM255.8 million recorded in preceding quarter. The Group's current quarter profit before tax of RM18.0 million was higher by 7.9% compared to preceding quarter of RM16.7 million. The increase in both revenue and profit before tax was mainly due to a pick-up in demand from certain OEM customers.

### **B3** COMMENTARY ON PROSPECTS AND TARGETS

The Malaysia economy is expected to continue growing at moderate pace with GDP growth expected to be between 4% and 5% in Year 2016 compared with 4.4% to 5.5% growth estimated for the current year. The global economy recovery is expected to remain slow as shown by the slowdown in growth in the emerging markets, particularly China and also the continuous uncertainties over declining crude oil prices.

The automotive industry has seen to be operating in challenging environment following the continued weakening of Ringgit Malaysia against the US Dollar and lower domestic demand for motor vehicles. The Malaysian Automotive Association ("MAA") has forecasted lower total industry volume (TIV) for year 2016 by 2.5% to 650,000 units compared to 666,674 units achieved in the year of 2015.

Operating in this tough environment, the Group is cautious and prudent in its operating expenditures. The Group will continue to improve productivity by realigning its operations with an emphasis on production technology. Expansion via business acquisition and diversification of new products and businesses that include upstream/downstream operations for the Group to pursue future growth.

## **B4** INCOME TAX EXPENSE

	Current	Corresponding	Cumulative	Corresponding
(RM'000)	Quarter Ended	Quarter Ended	Year To Date	Year To Date
	31-Dec-15	31-Dec-14	31-Dec-15	31-Dec-14
Current tax				
- Current year	(2,702)	6,280	16,635	33,351
- Prior year	(94)	(424)	(2,195)	567
Deferred tax				
- Current year	2,548	2,883	4,562	(115)
- Prior year	34	(742)	3,779	228
Witholding Tax	325	(103)	332	102
	111	7,894	23,113	34,133

The Group's effective tax rate is lower than the statutory tax rate mainly due to the availability of tax incentives.

### **B5** CORPORATE PROPOSALS

There were no corporate proposals announced as at the reporting date.

## **B6 FINANCIAL INSTRUMENTS AND REALISED AND UNREALISED PROFITS**

## a) Derivatives

The outstanding forward foreign currency contracts entered as at 31 December 2015 are as follows:

Type of Derivatives	Notional Net Fair Value		Maturity
	Amount	Assets / (Liabilities)	
	RM'000	RM'000	
Forward foreign exchange contracts	29,284	261	Less than 1 year

Derivative financial instruments entered into by the Group are similar to those disclosed in the consolidated annual financial statements as at and for the year ended 31 December 2014. There is no change to the Group's financial risk management policies in managing these derivative financial instruments and its related accounting policies.

# **B6 FINANCIAL INSTRUMENTS AND REALISED AND UNREALISED PROFITS (CONTINUED)**

# b) RETAINED EARNINGS

	As At	As At	
(RM'000)	31-Dec-15	31-Dec-14	
Total retained profits/(accumulated losses) of		_	
the company and its subsidiaries			
- realised profit	806,045	775,618	
- unrealised losses	70,528	70,323	
	876,573	845,941	
Total share of retained profits of associate:			
- realised profit	10,742	8,488	
Total share of retained profits of joint ventures			
- realised profit	19,540	24,079	
	906,855	878,508	
Consolidation adjustments	(30,303)	(24,302)	
Total group retained profits as per consolidated accounts	876,552	854,206	

# **B7** BORROWINGS AND DEBT SECURITIES

Group borrowings as at the end of reporting period are as follow:

In thousands of RM	31-Dec-15
Unsecured - Foreign currency loans	41,194
- Revolving credit	15,000
	56,194
Amount due within the next 12 months	56,194
	56,194

Group borrowings breakdown by currencies.

In thousands of RM

Functional	Denominated	
Currency	<u>In</u>	31-Dec-15
RM	RM	15,000
IDR	IDR	10,885
USD	USD	30,309
		56,194

# **B8** CHANGES IN MATERIAL LITIGATION

There was no material litigation against the Group as at the reporting date.

## **B9. PROPOSED DIVIDEND**

Subject to the approval of the shareholders at the forthcoming Annual General Meeting, the Board recommends a final single-tier dividend of 12% for the year ended 31 December 2015 (2014-12%). The net mount payable is RM23.5 million (2014-RM23.5 million).

The entitlement and payment dates for the final dividend will be announced at a later date.

## **B10 EARNINGS PER SHARE**

The calculation of basic earnings per share for the period is based on the net profit attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding during the periods as follows:

	Individual Quarter		Cumulative Quarter	
	31-Dec-15	31-Dec-14	31-Dec-15	31-Dec-14
Profit attributable to the owners of the Company (RM'000)	14,712	24,690	60,490	98,403
Weighted average number of ordinary shares in issue ('000)	195,589	195,686	195,589	195,686
Basic EPS (sen)	7.52	12.62	30.93	50.29

#### B11 NOTES TO THE CONDENSED CONSOLIDATED INCOME STATEMENT

Profit before tax is arrived at after charging / (crediting) the following items:

		INDIVIDUAL QUARTER		CUMULATIVE QUARTER		
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
		Current	Corresponding	Cumulative	Corresponding	
	In thousands of RM	Quarter Ended	<b>Quarter Ended</b>	Year To Date	Year To Date	
	_	31-Dec-15	31-Dec-14	31-Dec-15	31-Dec-14	
(a)	Interest income	(3,081)	(2,484)	(11,086)	(9,791)	
(b)	Other income including	(802)	(273)	(4,432)	(4,554)	
(-)	investment income	522	((0	1 471	1 226	
(c)	Interest expense	533	668	1,471	1,326	
(d)	Depreciation and Amortization	11,769	8,871	45,609	32,222	
(e)	Provision / (Reversal) for and write off receivables	53	360	(47)	(428)	
(f)	Provision for and write off inventories	986	173	3,387	1,216	
(g)	Gain on disposal of property, plant and equipment	-	(745)	(95)	(1,029)	
(h)	Foreign exchange (gain) / loss	(612)	(427)	616	(1,223)	
(i)	Loss/ (Gain) on derivative	1,355	(584)	821	(232)	
(j)	Fair value adjustment on investment	ent				
	properties	(564)	(5,434)	(564)	(5,434)	

## BY ORDER OF THE BOARD

KHOO PENG PENG QUAH KHIAN KHOON

Company Secretaries Kuala Lumpur 26 February 2016